

## General Agencies

FOR THE WEEK ENDING

### Combined Health/Life

August 6, 2017

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$78,362	30
<b>Platinum Producers (\$30,000 - \$50,000)</b>			
Lemar, Mike	Sunshine State Agency	\$39,537	23
Borosak, William J. Jr.	Secure Financial Group, LLC	\$35,356	8
Ahlbum, Tim	Health Coverage Solutions	\$30,720	5
Hatton, Catherine E.	Long Island Insurance Solutions	\$30,017	17
<b>Gold Producers (\$10,000 - \$30,000)</b>			
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$25,134	6
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$22,224	5
Shackelford, Edward L.	The Assurance Group, Inc.	\$19,811	6
AMAC Senior Resources Network		\$18,874	3
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$18,419	4
AmeriLife		\$16,843	17
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$14,831	6
Clark, John W.	Senior Solutions Insurance Agency	\$14,699	8
Concklin, Ron	Rosenberg-Concklin, Inc.	\$13,715	13
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$12,192	1
Barta, Devin M.	Barta Insurance Agency	\$11,843	5
Centerstone Insurance & Financial Svcs.		\$10,247	3
Jaffe, Joseph A.	Jaffe Insurance Concepts, Inc.	\$10,032	1
<b>Silver Producers (\$5,000 - \$10,000)</b>			
Centurion Agency, Ltd.		\$9,932	2
Wroblewski, Robert M.	Palm Cove Insurance Solutions	\$8,927	7
Mednick, Scott E.	Professional Insurance Systems of Florida	\$7,739	7
Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$7,212	1
Senior Insurance Marketing, Inc.		\$7,140	4
Elite Insurance Partners, LLC		\$6,756	1
James M. Gray, Inc.		\$6,516	3
Olguin, Loren A.	Olguin Insurance Agency	\$6,432	2
Daniels & Philips Financial Group, LLC		\$5,856	1
Edwards, Jackson IV	Edwards Insurance Agency	\$5,760	2
McKnight, Robert J.	McKnight Insurance Agency	\$5,484	2
Maisonet, Joseph	Maisonet Insurance Agency	\$5,352	1
Futurity First Insurance Group, Inc.		\$5,256	1
Professional Group Plans, Inc.		\$5,076	2
Schwartz, Richard S.	Insurance Center of S. Florida	\$5,015	3

## General Agencies

FOR THE WEEK ENDING

Combined Health/Life

August 6, 2017

### Bronze Producers (\$2,500 - \$5,000)

Valery, Albert L.	Valery Insurance Agency	\$4,776	2
Rutstein, Michael W.	Rutstein Insurance Agency	\$4,716	1
Clemens, Kenneth M.	Clemens Insurance Agency	\$4,580	3
Dworkin, Earl D.	Dworkin Insurance Agency	\$4,511	1
Salmon, Sandra R.	Salmon Insurance Agency	\$4,356	1
Long Island Health Plans, Inc.		\$4,216	3
Carran, John S.	Carran Insurance Agency	\$4,187	2
Richard, Paul	Richard Insurance Agency	\$4,187	1
Agent Pipeline, Inc.		\$4,137	3
Kegler, James F.	Kegler Insurance Agency	\$4,020	1
Mulder, Christopher	Mulder Insurance Agency	\$3,768	1
Verpaele, Dawn A.	Verpaele Insurance Agency	\$3,768	1
Wardell, Ronald P.	Wardell Insurance Agency	\$3,768	1
Green, Laurie A.	Green Insurance Agency	\$3,672	1
Hale, Darwin	Hale Insurance Agency	\$3,672	1
Donato, Anthony L.	Donato Insurance Agency	\$3,647	1
Rodriguez, Carmen A.	Landers-Stein & Associates	\$3,647	1
French, Scott	French Insurance Agency	\$3,600	1
Bell, Juanita O.	Bell Insurance Agency	\$3,564	1
Birchard, Natalie K.	Birchard Insurance Agency	\$3,456	1
World Wide Coverage Corp.		\$3,448	1
Mellendorf, George A.	Mellendorf Insurance Agency	\$3,432	1
Faust, Martin W.	Faust Insurance Agency	\$3,359	1
Heller, Mark	Heller Insurance Agency	\$3,311	1
Sakharoff, Richard D.	Security Benefits Group, Inc.	\$3,276	1
Palmer, Casey V.	Palmer Insurance Agency	\$3,192	1
McClerkin, Charles	McClerkin Insurance Agency	\$3,084	1
Chacon, Cesar	The Insurance Hub	\$3,048	3
Werner, Mark E.	Werner Insurance Agency	\$2,952	1
Bledsoe, Forrest L.	Chamber Health Plans, Inc.	\$2,868	1
Cherry & Associates		\$2,844	1
Curtis, Lonnie G.	Curtis Insurance Agency	\$2,844	1
Haug, John H.	Haug Insurance Agency	\$2,844	1
Premier Senior Marketing, Inc.		\$2,757	3
Segal, Robert B.	Segal Insurance Agency	\$2,688	1
Buck, James L.	Buck Insurance Agency	\$2,676	1
Oppedisano, Michael	Oppedisano Insurance Agency	\$2,569	2
Treglia, Giovanni	Treglia Insurance Agency	\$2,569	2

## Writing Agents

### Combined Health/Life

FOR THE WEEK ENDING

August 6, 2017

#### Diamond Producers (\$20,000 & Above)

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#### Platinum Producers (\$15,000 - \$20,000)

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#### Gold Producers (\$10,000 - \$15,000)

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Stevens, Ray	\$13,196	Jaffe, Joseph A.	\$10,032
Sheldon, Paul, CLU, ChFC	\$12,192		

#### Silver Producers (\$5,000 - \$10,000)

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Gumora, Helene	\$9,396	Santiago, Paul	\$6,672
Ahlbum, Tim	\$9,252	Cohen, David G.	\$6,335
Ripoll, Glenn A.	\$8,736	Boylan, Peter W.	\$6,120
Graham, Christopher C.	\$8,628	Stern, Mindy S.	\$6,120
Joosten, Colleen M.	\$7,776	Sachs, Kerry	\$5,952
Jordan, Diana L.	\$7,776	Weisberg, Daniel	\$5,856
Chard, Dani L.	\$7,474	Moss, Nina R.	\$5,700
Abbatiello, Vincent	\$7,308	Vertich, Mark	\$5,687
Wiedersum, Bryan F.	\$7,212	Payant, Thomas A.	\$5,352
Gilbert, Brian	\$6,972	Elfrink, Priscilla	\$5,256
Haass, David	\$6,756		

#### Bronze Producers (\$2,500 - \$5,000)

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Kempler, Gary S.	\$4,920	Simpson, Amanda J.	\$3,768
Rutstein, Michael W.	\$4,716	Green, Laurie A.	\$3,672
Bahlkow, Valerie J.	\$4,608	Zeller, Margaret	\$3,672
Graham, Christopher N., CLU	\$4,608	Alonso, Daniel	\$3,647
Dworkin, Earl D.	\$4,511	Donato, Anthony L.	\$3,647
Salmon, Sandra	\$4,356	French, Scott	\$3,600
Reyer, Jerome H.	\$4,344	Edwards, Jackson IV	\$3,564
Lawrence, Kevin	\$4,308	Kowalchuk, Charles J.	\$3,564
Savage, Gina	\$4,307	Borenstein, Jazdia	\$3,480
Hermes, Phillip J.	\$4,268	Kraja, Ruzdi	\$3,456
Kingsley, Beverly J.	\$4,192	Wilson, Marion E.	\$3,448
Kelsey, Steven D.	\$4,187	Merker, David T.	\$3,432
Thompson, Johnny W.	\$4,044	Welsh, Traci A.	\$3,420
Kegler, James F.	\$4,020	Dillow, David S.	\$3,359
Hill, Matthew B.	\$3,888	Klein, Sylvia	\$3,359
Mankamyer, Mary	\$3,888	Muni, Joseph P. Jr.	\$3,359
Cohn, Bruce A.	\$3,880	Parker, Lisa M.	\$3,359
Hatton, Catherine E.	\$3,880	Rabinowitz, Arnold	\$3,359
Cafone, Louis	\$3,803	Martinez, Marcus	\$3,322
Kaufman, Bryan J.	\$3,768	Heller, Mark	\$3,311

## Writing Agents

### Combined Health/Life

FOR THE WEEK ENDING

**August 6, 2017**

Campbell, Stuart W.	\$3,276	Aarons, Neill	\$2,844
Carrasquillo, Angelic A.	\$3,276	Bechtold, Edward H. III	\$2,844
Sakharoff, Richard D.	\$3,276	Borjas, Israel	\$2,844
Saylor, Dexter R.	\$3,276	Cherry, Pamela	\$2,844
Grzywa, Brandon	\$3,252	Colpitts, Walter W.	\$2,844
Hargis, Mark D.	\$3,252	Curtis, Lonnie G.	\$2,844
Clark, Thomas A.	\$3,192	Gold, Matthew	\$2,844
Waxman, Andrew B.	\$3,192	Jain, Priti	\$2,844
Olguin, Loren A.	\$3,180	Jennings, Christopher G.	\$2,844
Stark, Richard N.	\$3,108	Laughlin, James A.	\$2,844
Gilbert, Matthew C.	\$3,107	Murphy, Stacy	\$2,844
Gauldin, Brian K.	\$3,084	Reyes, Gustavo M.	\$2,844
Hardaway, Bobby J.	\$3,084	Cosgrove, Anthony	\$2,820
Frey, Randolph W. Jr.	\$3,072	Perez, Albert A.	\$2,808
Clemens, Kenneth M.	\$3,024	Mayer, Bruce P.	\$2,688
Werner, Mark E.	\$2,952	Segal, Robert B.	\$2,688
Smith, Constance A.	\$2,906	Buck, James L.	\$2,676
Bullard, Janet C.	\$2,868	McKnight, Robert J.	\$2,676
Konz, Douglas J.	\$2,848	Zarins, Ivars	\$2,676